



Treasurer's Annual Financial Report for 2021

Harry Dolstra, EBMT Treasurer

Final 2021 numbers for voting

Financial highlights

Source of Income	2021	
	EUR	%
EBMT Members donations	603.000	6,0%
Scientific Sponsors donations	575.000	5,7%
Annual Meeting	3.962.000	39,5%
Results from investments	1.000	0,0%
Non-earmarked Income	5.141.000	51,3%
Grants for Studies, Clinical Trials & Education	4.623.000	46,1%
Accreditation (JACIE)	257.000	2,6%
Earmarked Income	4.880.000	48,7%
Total Income	10.021.000	100,0%

Destination of resources	2021	
	EUR	%
Scientific Studies	3.400.000	42,4%
EBMT Registry	610.000	7,6%
Annual Meeting	579.000	7,2%
Educational Activities	1.283.000	16,0%
Standards & Accreditation (JACIE)	558.000	7,0%
Total Mission Cost	6.430.000	80,2%
Management and Administration	1.583.000	19,8%
Total Expenditure	8.013.000	100,0%

Position of EBMT - rating

Program %	Cost to Raise \$100	Efficiency Rating	
90-100%	\$0 - 4	A+	
80 - 89%	\$5 - 11	A	Current position EBMT
75 - 79%	\$12 - 15	A-	
72 - 74%	\$16 - 19	B+	
68 - 71%	\$20 - 26	B	
65 - 67%	\$27 - 30	B-	
61 - 64%	\$31 - 33	C+	
56 - 60%	\$34 - 37	C	
50 - 55%	\$38 - 40	C-	
36 - 49%	\$41 - 59	D	
0 - 35%	\$60 - 100	F	

Source: <https://www.charitywatch.org/charitywatch-criteria-methodology>

Final 2021 numbers for voting

Financial outcome	2021	
	EUR	%
Total Income	10.021.000	100,0%
Total Costs	8.013.000	80,0%
Gross Result	2.008.000	20,0%
Earmarked	409.000	4,1%
Net result	1.599.000	15,9%

Final Conclusions

The ongoing positive financial development of the organization over the past years has allowed EBMT to further build on its strategic goals and improve its organizational structure.

Current highlights include the successful virtual meetings during the COVID-19 pandemic, increasing E-learning opportunities, registry upgrade, cellular therapy registry, benchmarking system, CAR T PASS studies, staff compensation and human resource management, information technology innovation, COVID-19 studies and the Science fund.

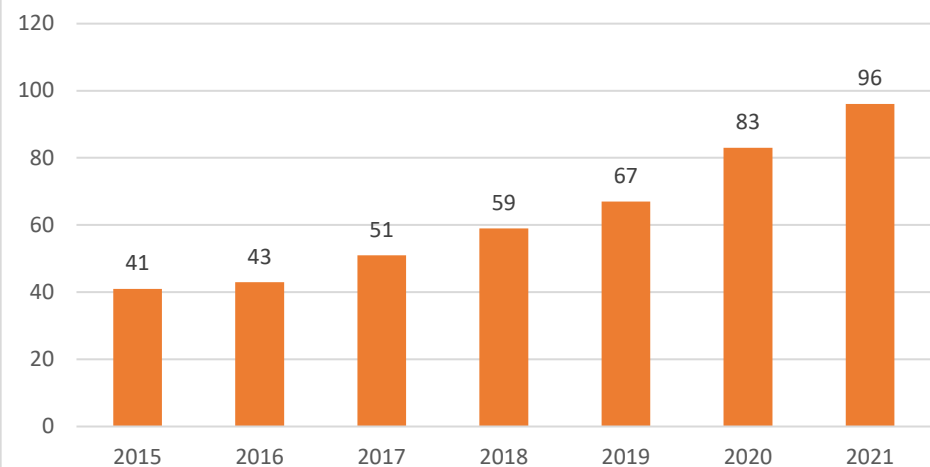
In spite of the financial challenges related to the ongoing COVID-19 pandemic, EBMT will be closing the year 2021 with a positive total result of 2,008 k€ (expenses of 8,013 k€ and a total income of 10,021 k€) thanks to the fantastic work of the EBMT staff, community and the use of our financial reserves.

Covid-19

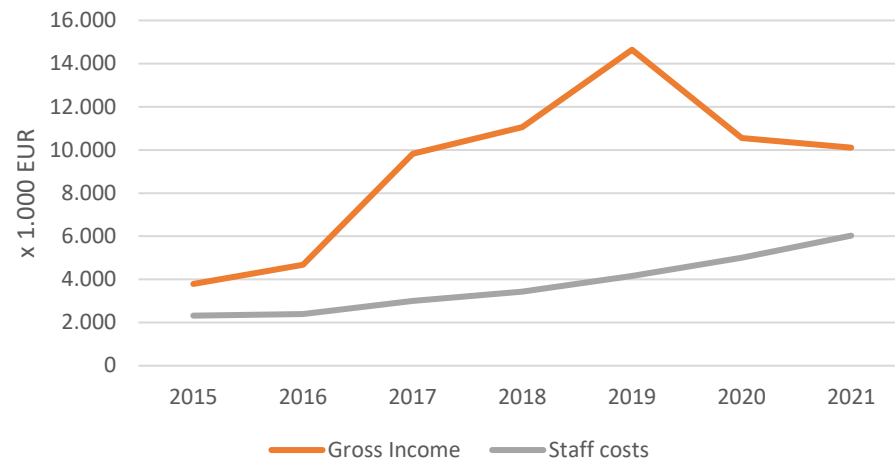
Due to the continuing issues regarding the Covid-19 virus the EBMT has virtualized most of its events.

Income and human resources evolution

EBMT FTE evolution



Evolution Income and Staff costs



Spending our financial resources on our missions

Our steady annual income has been used to strengthen our growing organisation as a whole.

For 2021, the budget needed for management and administration (i.e., Board and Executive Office expenses) stabilized to 19.8% which allocates 80.2% to our scientific studies, registry, accreditation and education like the 2021 Annual Meeting, E-learning and educational events.

Therefore, EBMT remains a very efficient organisation when assessed by international rankings (“A” according to CharityWatch).



Continue with a well-balanced strategic financial roadmap

In 2021, we continued to secure and improve our staff positions while further optimizing EBMT organizations through a well-balanced financial roadmap for the future of EBMT. Our goal was to be able to cover all financial challenges in line with our ambitions but also provide a strong backbone for the organization.

The EBMT Board decided to partially release allocated reserves in 2021 (409,000€) to support our organization for the next few years which covers the following topics and areas.



1) Continue with our virtual meetings

Due to the ongoing COVID-19 pandemic we organised for the second time our annual congress as a virtual meeting while vaccination campaigns were ongoing. Thanks to the great work and dedication of the Barcelona office, the 2021 virtual annual meeting was a great success because we were able to maintain the high level of education, the support of our sponsors and the engagement of our delegates. The completed in-housing operations of successive EBMT educational events strengthens the EBMT's educational positioning and visibility within the virtual arena and by having financial control.



2) Adapting the organizational structure

In 2021, we further adapted the managerial infrastructure of the EBMT which is structured in six departments Registry, Clinical Research, Education & Events, Advocacy & Quality of Care, Sales & Development and Support. Each department is led by a department Director who, together with the Executive Director and Medical Officer, form the EBMT Management Team.

In 2021 we continued with improving the Clinical Research, Sales and Support departments in order to increase and streamline the process of setting up membership, sponsorship, retrospective and prospective studies in collaboration with pharma, institutions and non-profit organisations as well as marketing & communications. The sponsorships and funded studies are a growing segment of the activities of EBMT and important financial pillar for our strategic mission. Due to the solid financial situation of EBMT, we were able to sustain all staff positions during the ongoing COVID-19 pandemic and finance the new, key positions within the transformed EBMT organisational structure. Further streamlining and restructuring of the organigram will continue in 2022 in order to increase the efficiency of EBMT.



3) COVID Task force and science fund

A COVID task force within EBMT was formed to support patients and the EBMT community during the COVID-19 pandemic. All working parties were involved in the COVID task force which was very productive in developing general and vaccination guidelines for patients, donors and the EBMT community, scientific surveys and Covid-19 related scientific studies. The EBMT Board decided to strategically allocate reserves in a science fund to support the Covid-19 studies and for strategic scientific studies in next years. In education and events contract management a Covid-19 clause was incorporated to minimize the inherited financial risk.



4) Continuing the CAR T PASS studies

After receiving the qualification opinion from EMA regarding the cellular therapy module of the EBMT Registry, the Board decided to raise manpower to support this initiative, which will collect post-market evidence for safety and efficacy of different commercial CAR T products. Contracts with three big pharma companies have been signed and more companies are likely to follow. The finance support behind these contracts allows for more human resources to execute these PASS studies and increase the Registry data and data quality. This registry tool will be helpful for all researchers executing clinical studies with immune effector cells to gather more comprehensive data sets.



5) Updating the EBMT REGISTRY

In 2021, we kept working on building the future Registry into a new IT system while continuing to enter transplant and cellular therapy data in ProMISe. Furthermore, we built a new CASTOR database to enter CAR T data for the EBMT and PASS scientific studies. Building of the future Registry platform has the highest financial priority. Reserves have been earmarked to cover all expected costs. In addition, reserves are being used and held for any unexpected expenses. Furthermore, the London, Leiden and Paris offices were and are still closely working together on this project under the supervision of the Registry Director, and the new Deputy Executive Director for the Registry upgrade.



6) *JACIE remote inspections*

In 2021, JACIE deployed a system for remote inspections and as an optional format for re-accreditations including IEC inspection. Remote inspections have made it possible to carry out inspections that would had to be cancelled due to the risk of contagion. In addition, JACIE has also implemented a hybrid inspection model with part of the inspection team onsite and others by remote inspection. Following the forced stop to activity due to the Covid-19 pandemic, JACIE was pleased to resume on-site inspections during the last quarter of 2021. Further streamlining and restructuring formats will continue in 2022 in order to increase the efficiency of JACIE accreditation.



AUDITING PROCESS



At the time of preparation of this presentation (4 March 2022), the audit process had not yet been completed.

No information from the auditors has reached us that indicates we won't obtain an "unqualified opinion".

Throughout the last years EBMT obtained unqualified opinions, which demonstrates that the EBMT is maintaining its high standard of modern management, improving its financial stability and provides assurance that money is spent and allocated according to our mission.

At the end of the audit process EBMT will receive an Auditor's Management Letter. The outcome of this will be presented in during one of the next Board meetings.



THANKS TO:



Andreu Gusi



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Financial committee members from 2019 and update ToR 4 year mandate



Harry Schouten



Alejandro Madrigal

Thanks!

